Business Resilience Questionnaires

Planning & Resources

Statement	1 Strongly disagree	2 Disagree	3 Neither agree nor disagree	4 Agree	5 Strongly agree	Our score
The business has a medium to long-term business plan	1	2	3	4	5	
More than one person in the firm has responsibility for future planning	1	2	3	4	5	
We actively try to anticipate possible future shocks and crises	1	2	3	4	5	
We have a system for identifying weaknesses as soon as they arise	1	2	3	4	5	
We make contingency plans for potential shocks and crises	1	2	3	4	5	
We regularly update our risk plans	1	2	3	4	5	
The business is financially stable	1	2	3	4	5	
We have financial controls and access to adequate funds	1	2	3	4	5	
We understand our insurance policies and cover issues arising	1	2	3	4	5	
We ensure that we are not over-reliant on one customer	1	2	3	4	5	
We ensure we are not over-reliant on technologies	1	2	3	4	5	
TOTAL						

Suppliers & Customers

Risk	Seriousness 1 Low	Seriousness 2 Medium	Seriousness 3 High	Likelihood 1 Low	Likelihood 2 Medium	Likelihood 3 High	My score S x L
Total loss or failure of one supplier	1	2	3	1	2	3	
Loss of access to materials from one supplier	1	2	3	1	2	3	
Disruption of supply of materials	1	2	3	1	2	3	
Significant loss of materials quality	1	2	3	1	2	3	
Short/medium-term negative change in delivery of supplies	1	2	3	1	2	3	
Loss of one customer	1	2	3	1	2	3	
Loss of several customers	1	2	3	1	2	3	
Failure of a customer to pay	1	2	3	1	2	3	
Appearance of a new competitor	1	2	3	1	2	3	
Competition from a new competitor	1	2	3	1	2	3	
Undercutting on price	1	2	3	1	2	3	
Appearance of a substitute product	1	2	3	1	2	3	
Loss of a distributor	1	2	3	1	2	3	

Risk	Seriousness 1 Low	Seriousness 2 Medium	Seriousness 3 High	Likelihood 1 Low	Likelihood 2 Medium	Likelihood 3 High	My score S x L

Plant / Technical

Risk	Seriousness 1 Low	Seriousness 2 Medium	Seriousness 3 High	Likelihood 1 Low	Likelihood 2 Medium	Likelihood 3 High	My score S x L
Premises becoming unavailable	1	2	3	1	2	3	
Failure of key manufacturing equipment	1	2	3	1	2	3	
Theft of key equipment	1	2	3	1	2	3	
Theft of data	1	2	3	1	2	3	
IT system failure	1	2	3	1	2	3	
Sudden localised incident affecting all of the premises	1	2	3	1	2	3	
Quality problems with raw materials	1	2	3	1	2	3	
Fire or flood damage to premises	1	2	3	1	2	3	
Infringement of intellectual property	1	2	3	1	2	3	
Unplanned increase in demand	1	2	3	1	2	3	

Networks

I have discussed my business with the following in the past twelve months:	Never	Once	More than once	My score
An accountant	0	1	2	
A business adviser	0	1	2	
A legal adviser	0	1	2	
A business network	0	1	2	
Friends	0	1	2	
My Local Authority	0	1	2	
A Government department (including their website)	0	1	2	
A bank	0	1	2	
A mentor	0	1	2	
A trade association	0	1	2	
Local Enterprise Partnership	0	1	2	
Growth Hub	0	1	2	
Family members	0	1	2	
Chamber of Commerce	0	1	2	
A fellow business owner	0	1	2	

I have discussed my business with the following in the past twelve months:	Never	Once	More than once	My score
A competitor	0	1	2	
A customer	0	1	2	
A supplier	0	1	2	
Total				